

### **Data Center Services**



#### Infrastructure:

Migrations, Optimizations
Virtualizations and Enablement

### Correlation Point Profile

- We Provide Data Center Transformation Professional Services: Cloud Adaption and Readiness, Infrastructure, Storage and Data Migrations, Efficiencies of Optimization and Virtualization or Enabling and Extending Existing Infrastructures
- Our customers are Service Providers, Large VARS and Enterprise accounts We have significant expertise in the Domain
- The CPC team averages 25 + years in the Infrastructure & Data Center space

# Repeatable Consistent Methodology

- Objectives generate an outline for the "Future State"
- Discovery documents the "Current State"
- Analysis Maps the two States
- Gaps are generated with Recommendations and Road Map to Mitigate



### Requirements Definition

Any Given

Day

#### The Data Center

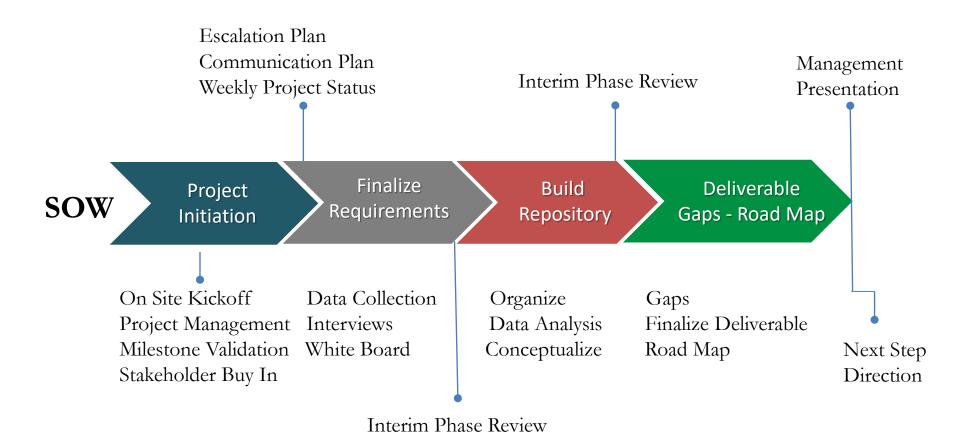


#### **New Requirements**

Cloud Adaption and Readiness,
Infrastructure, Storage and Data Migrations,
Optimization, Virtualization or
Infrastructures Enablement, Project
Management, SME Staff Augmentation

Project Objectives

## Objectives Drive the SOW



# Consistent Approach & Deliverables

- We Map Back to Original Objectives
- Data Repository in Customer Collaborative Site
  - Excel, Visio, Word, PDF, PowerPoint
- Project Current State Documented



- Project High Level Future State Documented
- Gap's To Obtain Future State Identified
- Road Map Options and Recommendations
- Management Presentation

### Benefits

- Flexible Delivery Model
- Quick Access to a Team With Knowledge of the Service Provider Domain and Challenges Faced
- Consistent: Methodology, Processes,
   Communications and Business Practices
- Visibility to Transparent Approach / Delivery
- Seasoned Flat Management Structure





Methodology Knowledge Experience

#### **Contact**

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