

Value Proposition - Wholesale Professional Services

In addition to our direct Client Delivery Services, Correlation Point provides wholesale Infrastructure Consulting and Resource services to the Professional Services organization of major IT Hardware



Manufacturers, Suppliers, Integrators and Resellers. Our core team is made up of IT professionals with 25 years+ services delivery in multiple industries.

We work in concert with your sales and technical teams to provide Assessment of your clients Infrastructure and Operations as required and make every effort to provide our services within your Margin boundaries. Particular areas of focus currently surround Migration to the Cloud, Virtualization strategy, Technology refresh, IT Operations Optimization, Mobile Integration and

Access, Business continuity and Disaster recover.

From the Wholesale perspective we are transparent to your client. We have facilitated large multimillion dollar HW/SW wins for our wholesale clients. We do not represent any products and have worked with most of the current technologies. We will be glad to discuss Scale and Scope along with references having worked with both small and large accounts for lengthy periods of time.

Expand your Services and Value to your customers without having to **Hire** a Professional services team or additional members for those extra projects in peak times.

This will allow you to differentiate your company from the competition and/or Professionally cover the peak periods. Confidentiality is a mainstay of our relationships.